Your Exclusive Direct Hospitality Lender



BRIDGE | CONSTRUCTION | PERMANENT | MEZZANINE | PREFERRED EQUITY | PIP | CAPEX



The Name to Know in Hotel Finance

Our proven closings are your goals realized.



\$29.4MM

HOMEWOOD SUITES by Hilton Santa Maria, CA



\$23.2MM D

DOUBLETREE SUITES by Hilton Detroit, MI



\$18.9MM

FAIRFIELD & FOUR POINTS by Marriott Amarillo, TX



\$11.2MM

FAIRFIELD INN & SUITES by Marriott Fort Collins, CO



\$7.1MM

COURTYARD by Marriott Rock Hill, SC



\$6.1MM

HAMPTON INN & SUITES by Hilton Natchez, MS

We have a loan to meet your needs.

DESCRIPTION	BRIDGE	CONSTRUCTION	PERMANENT	MEZZANINE/ PREFERRED EQUITY	PIP	САРЕХ
LOAN PURPOSE	Acquisition, conversion, refinance, discounted purchase option or note purchase.	Development of new hotels in strong secondary markets.	Refinance or acquisition of a stabilized asset	Recapitalization, Construction take- out, Gap Financing	Brand-mandated PIP or renovation	FF&E for hotel development, or conversion of existing properties.
LOAN AMOUNT	\$3MM-\$50MM. Larger loan amounts considered on a case-by-case basis.	Up to \$20MM per property. Larger projects will be considered on a case-by-case basis.	\$10MM to \$50MM	\$3MM - \$30MM	Up to \$10MM per property	Up to \$10MM per property
LEVERAGE	LTC/LTV: Up to 75%.	Up to 75% LTC	Up to 60% LTV	Up to 80% LTC	Up to 100% of Cost, not to exceed 85% SLTV	Up to 100% of Cost, not to exceed 85% SLTV
TERM	3 years, plus extension options.	3 years, plus extension options.	5, 7 or 10 years	Coterminous with senior mortgage.	7-10 years.	7-10 years.
AMORTIZATION	Up to 36 months interest only, 25 year amortization, thereafter.	Interest only, 25 year amortization during extension options.	Up to 30 year amortization.	Interest Only	Up to 36 months interest only, Self-Amortizing, thereafter.	Up to 24 months interest only, Self-Amortizing, thereafter.
INTEREST RATE*	Fixed or Floating rate, starting at 550 basis points.	Floating rate starting at 625 basis points.	Fixed Rate starting at 5.5%	Floating rate starting at 625 basis points.	Floating rate starting at 625 basis points.	Floating rate starting at 625 basis points.
FEES	1% to 2%	1% to 2%	Up to 1%	1% to 2%	1% to 2%	1% to 2%
RECOURSE	Non-recourse is available	Completion guarantee required. Personal and/ or corporate guarantees.	Non-recourse, bad-boy carve- outs required	Personal and/ or corporate guarantees	Personal and/ or corporate guarantees	Personal and/or corporate guarantees

*Floating rate deals priced over SOFR or the applicable index

CUSTOM SOLUTIONS FOR CERTAINTY OF EXECUTION

Your next closing begins today. Let's get started.



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Give us a call today.

404-382-9599 accesspointfinancial.com





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